

Integration You Can Prove

The execution layer for M&A integration.

Built by Richard W Bowles, who spent twenty years running M&A IT integrations for energy companies.

Integrrix takes the target's exports as they are, stands up the program, judges every workstream against your standards in minutes, not weeks, and refuses the close it cannot prove. A tracker records what someone typed; Integrrix refuses on what the data says. Your leads decide; they do not collect. Every month that comes off the integration is a month of transition services you no longer pay for.

Every status deck was green because someone typed green.

Integrrix computes readiness from the work itself, and when it cannot justify a close, it refuses, and names every ground. Nobody overrode anything; the button simply does not proceed.

What that total is made of · 6 sources, no rounding step			
59 of 148 close-gate items are marked complete, and all 59 rest on someone attesting to them. Nothing has been measured. 46 of those attested sit on tables that record no evidence kind. 1 of 4 gate requirements is complete. The other 144 items counted here are workstream plan tasks and workstream checklists that feed the gate from their own workstreams.			
Source	Items	Done	How a done item is proved
Close-out requirements ↗	4	1	no evidence-kind column, attestation only
Plan ↗	22	0	0 measured · 0 attested
Collaboration ↗	29	13	0 measured · 13 attested
Identity & access ↗	10	0	0 measured · 0 attested
Network & connectivity ↗	70	33	no evidence-kind column, attestation only
Security ↗	13	12	no evidence-kind column, attestation only
Total	148	59	0 measured · 59 attested

Excerpt: the close gate's evidence table. 59 of 148 items complete, 0 measured, 59 attested. Sixty-one grounds refused.

Fifty-nine items were marked complete, every one on someone's say-so, and none measured.

These are the grounds it refused on: sixty-one, in seven groups. Not IT hygiene. Three contracts still carry an unacknowledged change-of-control clause, one of them the ERP the deal depends on adopting, and an Oracle CRM ends at its renewal date with no plan to move customer records. No status deck surfaces these. This one will not close over them.

A refusal is only worth something if it reaches the right person first. You find out here, with the grounds already itemized, while they are still cheap to clear, rather than in the steering committee, where the only thing left to decide is whose fault it is.

Day one after close is forty spreadsheets nobody trusts and a plan living in people's heads. Integrix takes that as the input and stands up the program: 16 workstreams, 13 integration delivery and 3 program-level, with the dependencies held as data and a named owner on every one.

blocks 4

workstreams cannot close

End user migration, Infrastructure & compute, Network & connectivity, Program close

Computed from the dependency data on Oct 24, 2026.

Excerpt: one engagement's program view, Security selected.

That is a complete integration program, and nobody drew it by hand.

Click one workstream and the program answers. Security blocks four workstreams: End user migration, Infrastructure & compute, Network & connectivity and Program close, and the line underneath says where that came from: computed from the dependency data, stamped the day it was taken.

Tailored to the deal, not a blank template.

The workstreams, dependencies and owners come from what this acquisition requires.

Every workstream has an owner.

All 16, on this deal, so "whose is this?" has an answer before anyone asks it.

And when one of those workstreams is your close date, it says so, by name.

Discovery is where integrations lose their first month.

A manual program processes the target's exports by hand for weeks.

This sheet reads as Applications: 11 of its 13 columns matched.

23 submitted = 1 added + 1 changed + 20 unchanged + 1 refused + 0 held.

Added:

- row 23, Northwind Field Service

Changed:

- row 2, Business Owner: CFO → Priya Raman

Issues:

- row 24: refused, Name is blank.

Excerpt: a target's application export landing a week after the first. One owner changed, one new system, one row refused; nothing written yet.

Integrix reads the file as it is. It finds the header row, matches each column to a field and says so in one line: on this file, 11 of its 13 columns matched, and the two it could not place were named and set aside, not guessed. The line at the bottom is the contract: 23 submitted = 1 added + 1 changed + 20 unchanged + 1 refused + 0 held, with the reason beside the refusal and the change spelled out, old value to new. Nothing is written until you confirm, and the receipt is the same line.

That is one file. The same door takes the roster, the identity export, the mailbox list and the device fleet, and every row resolves to one person, so the workstreams stop disagreeing about who exists.

Network & connectivity Northwind Branch – Austin Draft	
Northwind Branch – Austin: 20 of 22 fields drafted, 2 cannot.	
against the Network & connectivity standard, version 6 Default threshold Opened today	
...	
Physical	This check needs this site's rack units. No rack units are recorded for this site. against the Network & connectivity standard, version 6
...	
RF survey	Awaiting the network lead's signature: Predictive RF survey completed, layout attached. against the Network & connectivity standard, version 6
...	
Bill of materials	against the Network & connectivity standard, version 6, from the Network & connectivity price list, version 2 2 × Fortinet FortiGate 120G (\$3,900 list) = \$7,800 1 × Cisco Meraki MX85 (\$2,900 list) = \$2,900 1 × Cisco Meraki MG21 (\$700 list) = \$700 5 × Cisco Meraki MR46 (\$1,300 list) = \$6,500 5 × Cisco Catalyst 9300-48P (\$9,400 list) = \$47,000 Total \$64,900 USD 64,900.00, one-time, list, as of Sep 1, 2026 USD 29,330.00, 3-year support and license, list, as of Sep 1, 2026

Excerpt: the Design Desk, Network workstream, Austin card: the open fields and the bill of materials.

The Design Desk holds your acquirer standards as data: addressing plans, tiering, tenant rules, a vendor catalog with list prices as of a date. When the target's export is loaded, every workstream is judged against them within minutes. On this deal, 251 decisions for a lead to work: conform, deviate, or cannot judge because an input is missing, with the ask written out.

Where a workstream has a standard to draw from, Integrix drafts the design. Austin draws its target network from the standard and the site's own shape: tiers, subnets, VLANs, switching, wireless, and a bill of materials at \$64,900 list, every line priced from the catalog as of its date. Two fields stay open: the physical section needs the site's rack units, and the wireless survey needs the network lead's signature.

A lead signs the workstream's design when nothing is left unaccepted; an accepted deviation is a signature with an expiry, and the close gate reads it. Change the data under a signed design and the signature goes stale, by name.

The screens show Northwind Acquisition, a worked example running live in the product; the numbers are what the software returned on Oct 24, 2026.

A walkthrough takes thirty minutes. Send one spreadsheet from your current deal, the application list will do, and you see what Integrix refuses on it.

A pilot runs on one deal, for one close, at no charge. Watch the film, ninety-seven seconds, at getintegrix.com.

You leave with the refusal grounds on your own deal.

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